

IT'S NOT EASY FINDING THE RIGHT FIT. BUT IT HELPS TO KNOW WHAT YOU'RE DOING.

Why is Terry & Associates the preferred choice of more independent banks and national SBA programs than any other executive search firm? **Our clients trust us because we know the SBA lending business just like they do.** See how we stack up and judge for yourself who's best qualified to find and provide you with the top candidates for all your SBA hiring needs.

- Desires your trust in providing key personnel for your SBA hiring needs
- Installed multiple SBA loan departments
- Enlisted by NAGGL to teach course on establishing an SBA Department
- Founded SBA brokerage firm and built annual volume to \$30,000,000 in 10 years.
- Authored, published, and trained SBA professionals on manuals covering SBA credit analysis, eligibility and packaging, closing and funding, and servicing and liquidation.
- Testified before Congress on behalf of SBA loan programs
- Compiled 18 years varied experience in the SBA lending industry
- Developed compensation plans for multiple independent banks and national SBA programs.

TERRY & ASSOCIATES

COMPETITOR #1

COMPETITOR #2

COMPETITOR #3

✓	✓	✓	✓
✓	—	—	—
✓	—	—	—
✓	—	—	—
✓	—	—	—
✓	—	—	—
✓	—	—	—

TERRY & ASSOCIATES, INC.

The Proof is in the Placement

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